



RUSOFT

**Sk**  
Skolkovo



**Russian  
Software  
for Healthcare**

HEAD



Denis Chumachenko  
Founder and CEO

TYPE OF BUSINESS

- Omni-channel marketing automation software with on-premises (private) deployment;  
- Technical Support and Development.

CONTACT DETAILS

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POTENTIAL PARTNERS

IT system and software integrators  
B2C companies with more than 300k customers including, but not limited to banks, insurance companies, online services, retail, etc.

INTERNATIONAL BUSINESS MANAGER

Elena Khomutova  
International business manager  
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KEY FACTS

Russia-based company focusing on developing software in the field of digital marketing automation. Altcraft Platform is a private (on-premises), scalable and flexible marketing automation software with deep personalization and advanced analytics.

Institutional-legal form: limited liability company  
Year of foundation: 2015  
Number of Employees: 35 employees (as of August 31, 2021)

EXPORT GEOGRAPHY  
EU, MENA

GENERAL INFORMATION

Since its appearance in 2015, the Platform became commercially successful among financial sector companies. Now our clients are not only large federal financial institutions, but businesses, that above all appreciate security, the possibility of rapid growth and individual approach. Our Mission is to create the world's best automation products so that everyone could realize their creative vision. Our Goal is to develop user-friendly, innovative and security complaint software products that automate routine work in any field. **TECHNOLOGICAL EXPERTISE OF THE COMPANY.** Development of marketing software products, marketing automation, private and failover deployment, compliance with security requirements, built-in message transfer agent for customer data protection, scalable architecture of multiple senders and IP addresses, unlimited sendings, individual approach, professional technical support. **REALIZED PROJECTS.** Altcraft LLC successfully realized dozens of projects on implementation and deployment for financial and commercial companies of Russia, including large federal banks and insurers. **PRODUCTION FACILITIES.** The headquarters is located in Ryazan, Russia. **PARTNERS AND CUSTOMERS.** Tinkoff Bank, Russian Agricultural Bank, CPAEXCHANGE, YooMoney, Aviasales, SOGLASIE Insurance, OTKRITIE broker, ALFA STRAKHOVANIE and others.

FEATURED PRODUCTS

**Full data security**

On-premises deployment provides control over customer data and compliance with security requirements.

**Advanced real-time analytics**

Advanced real-time analytics with detailed reports will help you get accurate insights and optimize your marketing strategy.

**Customer Journey Automation**

Altcraft Platform collects and unites all data from different sources and channels into a Single Customer View.

**Omnichannel marketing**

Template Editor allows you to create personalized messages dynamically using both accumulated and external data (from SQL, API, web).

**Personalized messaging**

You will be able to deliver the right message to the right person at the right time with the help of Customer Journey Maps based on deep segmentation.

**Single Customer View**

Altcraft Platform allows managing omnichannel marketing - web/mobile push, email and sms, social networks, survey forms, etc - all in a single interface.



**HEAD**



Andrei Iakovlev  
Founder & CEO

**TYPE OF BUSINESS**

e-Healthcare - software, hardware, services  
Applied scientific solutions  
Military and industrial complex solutions  
Offshore petroleum exploration technologies  
Quality, Safety and Security

**CONTACT DETAILS**

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**POTENTIAL PARTNERS**

Public and private health organizations  
Ministry of Health, e-health departments  
Ministry of Defense  
Ministry of Public Security  
Petroleum companies  
Local representatives companies

**INTERNATIONAL BUSINESS MANAGER**

Alexander Olikhnenko  
CTO  
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**KEY FACTS**

For over 13 years, Brain Systems Group has been implementing cutting the edge applied scientific solutions in key sectors of the economy of the Russian Federation, including military and industrial complex, healthcare, banking sector, security systems and education.  
Brain Systems Group has established long-term relations with leading scientific institutes, specialized organizations and state-run bodies, which provide methodological and expert support in all activities, as well as product validation and certification.  
Today Brain Systems Group is working towards adapting their products for other countries regulations. We invite interested local companies and individuals to partnership and efficient cooperation.

**GENERAL INFORMATION**

Major activities and key directions:

- Military and industrial complex sector - activities in the interests of the military and industrial complex of the Russian Federation, including the dual-use products which are available for localization and export.
- E-healthcare - support in attaining key goals of the state health protection policy of the Russian Government through implementation of comprehensive solutions aimed at providing hardware and software products for the healthcare industry.
- Export of technologies - activities supporting the implementation of the state policy of the Russian Federation aimed at strengthening international leadership by organizing export of high-tech products.
- Applied informatization - development of customized systems for governmental customers and major companies. Exporting of the best practices.
- Scientific activity - priority tasks in partnership with scientific higher educational establishments and research groups. It is ongoing activity aimed at implementing of cutting the edge applied scientific solutions in all our products.
- Russian-based hardware export - implementation all our solutions based on hardware manufactured in Russia which is often up two times cheaper overseas analogues.

**EXPORT GEOGRAPHY**

EAEU, ASEAN, South Africa, Syria

**FITURED PRODUCTS**



Digital e-healthcare platform MedSphere  
All You need for your hospitals  
Necessary hardware & software from the box



Intergovernmental telemedicine and e-healthcare  
Best clinical practices of Russian medicine  
Wide range of regulations for quality & efficiency



E-healthcare for special applications like  
— hospitals of Ministry of Defense  
— hospitals of Ministry of Public Security



Offshore petroleum exploration hardware  
Seismic data processing software "On-The-Fly"  
Optimal work route in exploration acreage



Hardware & software for civilian & military vessels  
S1000D specification for ship industry products  
All necessary for operation and maintenance



On-board-unit of combat caterpillar vehicle  
Intelligent combat vehicle automation  
Upgrade of existing land & sea defense systems



HEAD



Sergei Karulin  
CEO and co-founder

TYPE OF BUSINESS

Telemedicine software or SaaS for remote healthcare for emerging markets.

CONTACT DETAILS

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[info@telemed.technology](mailto:info@telemed.technology)  
<https://telemed.technology>

POTENTIAL PARTNERS

Telemed Technology brings an ecosystem for remote healthcare connecting different roles:

- Patients
- Healthcare Professionals
- Pharmacies
- Patient Administration

INTERNATIONAL BUSINESS MANAGER

Tony Gordon Smith  
CSO

[info@telemed.technology](mailto:info@telemed.technology)

KEY FACTS

Telemed Technology runs software development, IT infrastructure, R&D, and innovation. We are focused on real-time communications, mobile applications, and artificial intelligence projects.

Project facts are:

- Growing USD 175BN Market;
- IOS, Android and Web availability;
- Team of 12;
- Payment processing in 46 emerging markets.

GENERAL INFORMATION

Telemed is a white-label technology for healthcare providers to deploy telemedicine as a service, creating online ecosystems to connect practitioners, patients, pharmacies, laboratories, and payment gateways.

- Using patient mobile and web applications, consumers find medical practitioners, schedule appointments, pay for consultation, and get help from practitioners online or in person.
- Using practitioner mobile and web applications, doctors consult their patients, access Electronic Medical Records, diagnoses, and prescribe therapies and medication.
- Using pharmacy web applications, clients receive prescriptions from practitioners for dispensing to patients.
- The platform is fully integrated with payment processing providers to allow patients to present payment for services using debit cards, credit cards, and mobile money wallets.
- Integrated medical AI supports triage and diagnosis, provides natural language processing for transcriptions.
- Multiple languages are supported.

Cortex Telemedicine Technology is successfully deployed in the Caribbean region and West Africa. We are proud that our partners **DocOnline** and **Sapient Medica** started disruptive healthcare projects using our technology.

EXPORT GEOGRAPHY

UK, Singapore, UAE, India, South Africa and Haiti.

FITURED PRODUCTS



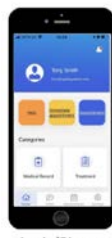
Nou sons parlais Français ici

Multilingual Applications for Patients and Doctors



Android Phones

Native application private or public distribution multilingual



Apple iPhones

Native application private or public distribution multilingual

Native Apps for iOS and Android



Diagnose patient conditions and prescribe therapies



Video consultation

Patient Triage - A.I preliminary diagnosis



Medical Device and Health App Integration. Our customer development service can provide integration with medical devices or medical apps.

## HEAD



**Boris Tarasulla**  
Managing Director

## TYPE OF BUSINESS

Artificial Intelligence  
Machine Learning  
Big Data  
Analytic and Cloud  
Natural Language Processing

## CONTACT DETAILS

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## POTENTIAL PARTNERS

The end-to-end software engineering, IoT and data analytics services for automotive, healthcare, mobile and communications, retail and software.

## INTERNATIONAL BUSINESS MANAGER

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## KEY FACTS

HARMAN DTS drives the IoT megatrend by tying together design, device and data through a set of software capabilities and value-added services making the connected car, home, lifestyle and enterprise a reality.

Founded: 1991

Location: Nizhny Novgorod, Russia

Legal Form: HARMAN Connected Services OOO

Staff: 680 engineers

Sales 2020: \$ 21, 860 mln.

Certification: SEI CMM Level 5, ISO 9001 and ISO 27000:2013-ISMS , Automotive Spice Level 3.

## GENERAL INFORMATION

Founded in 1991 HARMAN DTS (Digital Transformation Solutions), Russia office is among one of the top 100 IT companies in the field of offshore SW development and engineering in Russia.

HARMAN DTS is following modern trends in Artificial Intelligence, Machine Learning and Natural Language Processing. The end-to-end software engineering, IoT and data analytics services enable the world's top automotive, healthcare, mobile and communications, retail and software-enabled businesses drive innovation-led growth.

HARMAN DTS employs experts in cloud technologies, services supporting the Internet of Things and Mobile Applications for Android, iOS, QNX, Java and other mobile platforms, our technical teams develop IP assets and technologies which support our customer's products. The mobile devices and intelligent systems that we power are connected, integrated and protected across all platforms and reach every corner of today's digital world.

HARMAN DTS has a wide experience with the world-leading IT companies-customers: Samsung, Philips, Roche, MainCare, Mercedes, FCA, OnStar/GM, PSA Peugeot-Citroën, Thales, MSC Cruises, Nielsen, Huawei, QNX, Facebook and many others.

## EXPORT GEOGRAPHY

Russia, Europe, USA, India, China, Korea

## FITURED PRODUCTS



Smart Things and Wearable Apps for Hospitals



Remote Medicine and Big Data



Mob Apps Solutions for Patient Assistance and Voice Assistance



End-to-end HMI Factory and Core Navigation (UX to Development to Testing, Design Led, Productized Service)



Smart & Intelligent Platform (Innovation Led)



Android CoE (Platform Led) Cross Platform, SW Dev leadership R&D Work

## HEAD



Grigory Shevchenko  
CEO

## TYPE OF BUSINESS

Big data  
Machine learning  
Artificial intelligence

## CONTACT DETAILS

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## INTERNATIONAL BUSINESS MANAGER

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## POTENTIAL PARTNERS

Oil and gas  
Logistics  
Sports/medicine  
Financial structures  
Government agencies  
Retail

## KEY FACTS

ISG Neuro was created by a team of experts from Open Technologies group of companies - Russian system integrator with more than 25 years of experience on the IT market.

The company has developed its own platform for storing, processing and big data analytics.

Expansion of partner's network and expert community are the prior tasks to our company.

The signature feature of our team is passion for machine learning technologies that unites practitioners from huge number of areas.

There are 62 of us and we are ready to offer out-of-the-box solutions for your tasks.

Our implementations successfully compete with the market leaders.

## GENERAL INFORMATION

Our main products are OT.Platform and simplified modeling language - SMA.LL. They are designed in order to reduce barriers to machine learning for experts from different subject areas so that they could apply the power of BD and ML in their industries.

We don't sell any software, it's completely free. Everyone is welcome to perform research or develop their own products on top of our analytic open source OT.Platform. Commercial applications are marketed as a way to reduce our customer's and partner's time for specific functionality self-development.

Our commercial products are:

Business Process Mining (OT.BPM) - reconstruction of business processes following the traces in information systems.

Automated Capacity Management System (OT.ACMS) - powerful predictions of computing resources.

Intelligent Accident Prevention System (OT.IAPS) - the predictive analytics system.

Personal Efficiency Management (OT.PEM) - detailed control over the performance of employees and better understanding of workflows.

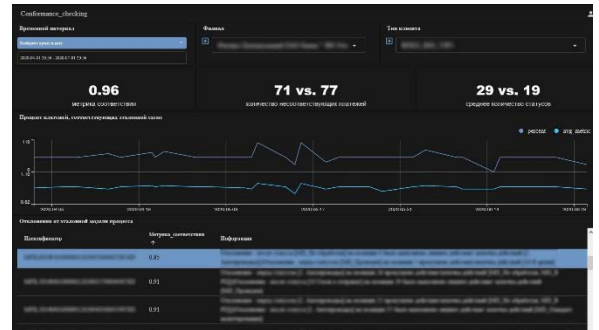
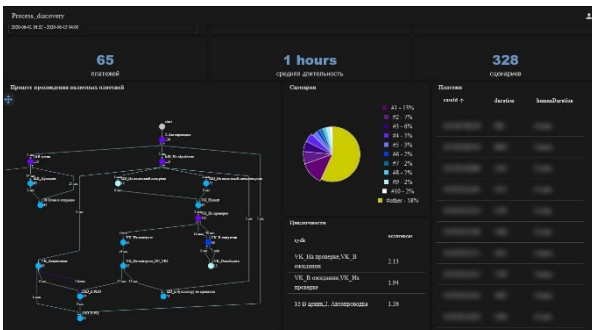
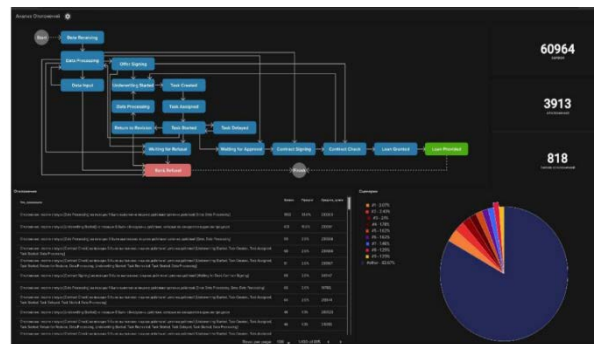
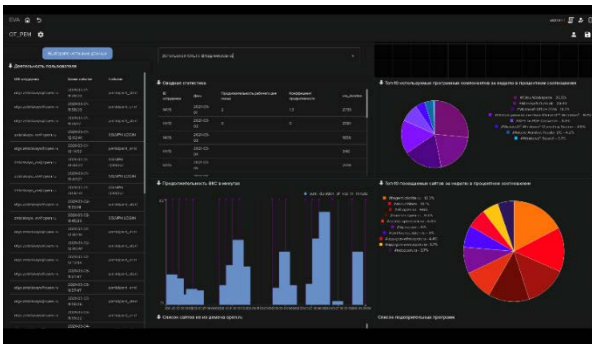
Neuromask - smart mask equipped with 14 sensors + BeHealthy App with predictive real-time analytics which determines the body potential and evaluates training efficiency and safety on its basis. At the moment the company successfully implements projects with market leaders in vast number of industries.

Check out our websites for the detailed information on other products of ISG Neuro company.

## EXPORT GEOGRAPHY

Worldwide

## FEATURED PRODUCTS



## HEAD



Leonid Tikhomirov  
CEO of the ITPS Group

## TYPE OF BUSINESS

Clinical decision support system  
IT services  
IT consulting  
System integration  
IT engineering

## CONTACT DETAILS

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## POTENTIAL PARTNERS

Preventive medicine clinics  
Telemedicine companies  
Medical insurance companies  
Manufacturing enterprises

## INTERNATIONAL BUSINESS MANAGER

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Product Marketing Manager  
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## KEY FACTS

One of the leaders in the Russian market of IT and management consulting, engineering, and system integration in the segment of services for large manufacturing enterprises. The important activity area is the creation of the clinical decision support system (CDSS) BIOT for the early detection of diseases and ensuring safe working conditions based on data from wearable devices.

Institutional-legal form: limited liability company  
Year of foundation: 2004  
Number of Employees: 300+ employees

## EXPORT GEOGRAPHY

USA, Japan, China, Europe, Latin America, UAE, Uzbekistan, Kazakhstan, Malaysia and other.

## GENERAL INFORMATION

For over 17 years, ITPS Group has been successfully implementing large-scale strategic digital transformation projects for enterprises of various industries. Taking advantage of our unique expertise and deploying breakthrough technologies, we develop, implement and maintain standard as well as proprietary technology solutions such as the BIOT service for early detection of diseases and providing recommendations to preventive medicine specialists.

**TECHNOLOGICAL EXPERTISE OF THE COMPANY.** The BIOT system is the clinical decision support system created using artificial intelligence technologies with the support of highly qualified doctors and expert mathematicians, including PhDs. The solution is based on the data obtained from Healbe Gobe wristband and other sources. Healbe uses proprietary FLOW™ technology and an impedance sensor to analyze changes in body's glucose concentration and automatically track calories without manually entering information.

**REALIZED PROJECTS.** BIOT pilot projects with partner clinics started in December 2020 in a few Russian cities. As for the wearable devices used in the service, more than 60 000 Healbe bracelets have been sold worldwide since 2015. Main markets: USA, Japan, China, Russia.

**PROJECT TEAM.** BIOT team is located in Perm, Moscow and St. Petersburg and contains experienced highly qualified doctors, mathematicians, scientific advisors, marketing specialists, legal experts and software development team.

**PARTNERS AND CUSTOMERS.** Healbe, Perm State Medical University, medical, telehealth, insurance companies and others.

## FITURED PRODUCTS



Solution for remote health monitoring, early detection and prevention of diseases, based on the data obtained from Healbe Gobe wristband

BIOT web application for healthcare professionals and smart wristband with the mobile application for a client

The BIOT system automatically detects the risks to human health and informs the doctor



- Unique functions:**
- Automatic measurement of calories intake
  - Glucose curve
  - Hydration
  - Stress level

The BIOT system provides the conclusions to the doctor in the form of lifestyle advice, a list of necessary tests and possible diagnoses

Parameters measured with the Healbe GoBe bracelet

**HEAD**

Sergey  
Khudyakov  
President and Founder

**TYPE OF BUSINESS**

Artificial intelligence  
Big data analysis  
Healthcare

**CONTACT DETAILS**

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**POTENTIAL PARTNERS**

Insurance companies, Assistance companies,  
Auto fleet managers, Carsharing, Clinics, Banks,  
Leasing companies

**INTERNATIONAL BUSINESS MANAGER**

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**KEY FACTS**

Ai developer focusing on insurance industry. We aim building efficient highly technological processes to make monetary and emotional effect for Enterprises and its customers.

Institutional-legal form: joint stock company  
Year of foundation: 2018  
Offices: Moscow and Tallinn

**GENERAL INFORMATION**

Mains Lab is a focused AI developer for Insurance industry. We have a successful story on the Russian market working with Top-10 Insurers, including international players like Allianz, Generali. Meanwhile developing further portfolio with 2-tier players.

By inventing plug-and-play solutions we help insurance players to build efficient and error-free processes. Mains Lab is a part of Skolkovo - Russian leading innovation cluster. Our products were highly appreciated by the State and supported by grant.

Our team consists of brilliant IT developers and programmers backed by experts from medical, automotive and insurance industries.

We are highly oriented on quality and offer our clients an accuracy rate of 98% which proves our solutions trustworthy.

Our projects are easy to test, and we welcome insurance players on board.

**EXPORT GEOGRAPHY**

Europe, MENA, Asia, Americas, Australia

**FITURED PRODUCTS****HEALTH  
ANOMALIES  
DETECTION****Health anomalies detection**

Product helps working through excessive claims via machine learning solution to reduce claims payouts up to 4.5%. The software helps to identify suspicious services that should not have been provided along with given diagnosis or under medical standards or according to Insurance company rules.

We adhere to the combined approach of using A) 1100+ imbodyed rules and B)neural network to identify wrong treatment, overtreatment and excessive payouts.

**MOTOR  
CLAIMS  
HANDLING****Damage recognition and calculation**

To shorten this customer journey, provide Wow-effect and save money on claim (discounted payment because of faster payout + saving on expert FTE) we designed and AI technology which recognizes damages by photo, understands what needs to be done with the spare part, forecast hidden damages and make a full claim report.

Two very important things to mention:

- all our calculations are verified by certified motor expert. This is how we reached accuracy of 98%;
- you do not need to install our solution. All the results are uploaded into Audatex, Silverdat or any other software your experts are used to

**ClinRec.  
Assistant to  
medics****Clinicians assistant and check**

ClinRec by Mains Lab formulates medical cases based on previous services and presumptive diagnosis and highlights excessive or missing services according to international and local medical guidelines providing a link to a relevant standards description regularly curated by clinical professionals including clinical content for specialty population

ClinRec by Mains Lab helps to rethink outpatient workflow, standardize quality and increase efficiency of clinicians and clinics

## HEAD

Michael Fainshtein

CEO

## TYPE OF BUSINESS

IoT and IoMT rapid prototyping and development for companies of any size and market

## CONTACT DETAILS

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## INTERNATIONAL BUSINESS MANAGER

Igin Kirill

VP business development

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## POTENTIAL PARTNERS

- Private and Government clinics (patients vital signs real time remote monitoring)
- Kindergartens, schools, parents
- Corporate clients (remote health monitoring)
- Biotech companies

## KEY FACTS

Group of companies (Russia, Canada, USA, Latvia) focused on IoT and IoMT rapid development (hardware, software, firmware, API/SDK, mobile and web applications, BI, cloud storages, engineering prototypes manufacturing). MIRCOD's technologies allows its customers to get a first functional prototypes in a short period of time (3-4 months).

Year of foundation - 2016

Number of employees: 105 employees (as of 01 of September 2021)

2020 net sales (consolidated): \$2,100,000

Clients and partners: Orgenesis, ASKONA, UC Davis, Nocturnal PD, UFC, GE, Highbreed (Canada), Sonopaq, Gazpromneft, Valenta pharm, Oppen Tech etc.

## EXPORT GEOGRAPHY

USA, EU, Asia, Israel, Canada, South Korea, UAE

## GENERAL INFORMATION

MIRCOD specialize in IoT and IoMT turnkey solutions development.

We create tailor-made IoT prototypes (Turnkey solution: Mechanical, Schematics, 3D, Electronics, Design & Enclosures, mobile applications, firmware, API, SDK etc.) while maintaining the highest level of security protection of hardware, software, and mobile applications. Utilizing electronic miniaturization, process optimization and efficient management of R&D resources, customers get a high ROI and a rapid ready for mass-production manufacturing (POC-MVP-DFM) device.

We currently have developed a number of prototypes for SMB startups and a few fortune 500 companies.

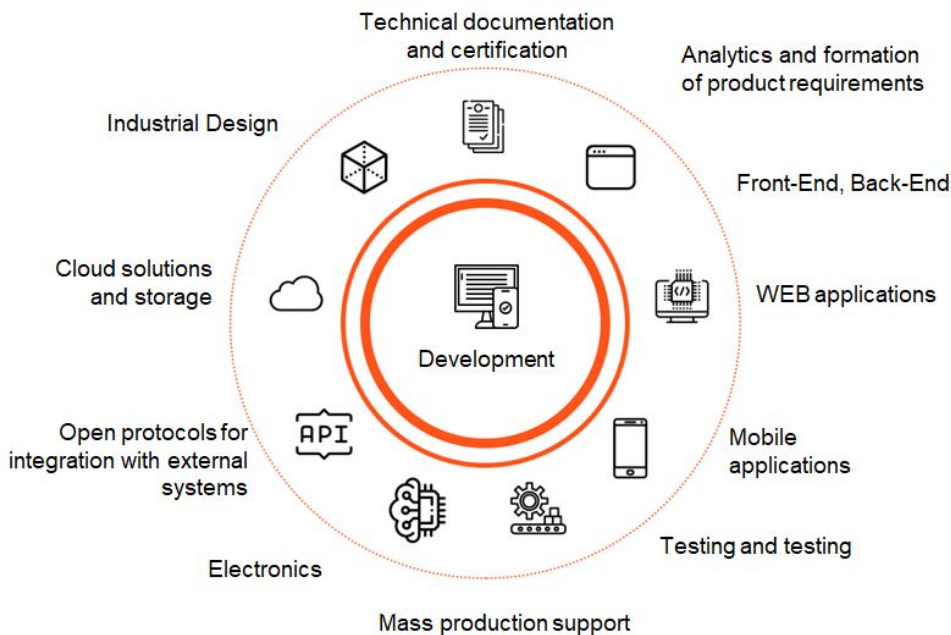
Client Benefits:

- Time to market
- Reduced development costs and risks
- Multilingual user-friendly and collaborative Platform interface
- Turn-key solution development (from sketch to scale)

The innovative IoT rapid prototyping platform being developed by Mircod already enabled the production of sample compact, disposable/ reusable flexible electronics, which serve today as the technological basis for many companies and products.

## FITURED PRODUCTS

## AREAS OF EXPERTISE AND SERVICES



## SPHERES

- Medicine
- Biotechnology
- Industry 4.0
- Sport
- Construction
- Consumer goods
- Smart city/smart home
- Smart clothes
- Logistics
- Automotive industry
- And more...

**HEAD**



**MICHAEL  
FAINSHTEIN**  
CEO

**TYPE OF BUSINESS**

Turn-key IoT Solutions,  
Rapid Prototyping,  
Hardware Manufacturing,  
Software and Firmware development,  
Biotechnology and Biomedical engineering

**CONTACT DETAILS**

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**POTENTIAL PARTNERS**

B2B segment: startups, international enterprises,  
universities, medical and pharmaceutical  
companies.

**INTERNATIONAL BUSINESS MANAGER**

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IGIN**  
International business manager  
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**KEY FACTS**

MIRCOD was founded in 2016 as a merger of companies that develop IoT products and solutions, including miniaturized medical devices and advanced biotechnological equipment. Currently our dedicated team of more than 100 employees have completed more than 80 products. We create white label products for our customers and partners who distribute them under their own brand. Our company is located in many centers including: Kazan and Moscow (Russia), Boca Raton (USA), Toronto (Canada) and Riga (Latvia), and we export our products all over the globe.

**GENERAL INFORMATION**

MIRCOD provides service for rapid prototyping IoT-products and solutions, leading the process from idea to marketing a large range. The development of digital devices in the fields of innovative technologies, systems integration, telecommunications, robotics, biotechnology and biomedical engineering is the main sphere of company activity. At MIRCOD we offer a team of highly qualified specialists from different parts of the world - engineers, programmers, designers, constructors, biotechnologists, geneticists, analysts.

**OUR MISSION:** Based on your vision, we will create the most innovative solutions and products.

**END TO END SERVICES:** Analytics and formation of product requirements, industrial design, engineering and rapid prototyping, software development, preparation of technical documentation and certification support, mass production support

**PUBLIC ACTIVITIES:** Skolkovo resident, Innopolis resident, membership in RUSSOFT and a number of other professional Russian and international associations.

**OUR PARTNERS AND CLIENTS:** Orgenesis, Nocturnal PD, VALENTA Pharm, Askona, SIGFOX, UFC, Humavox, Xeleum, Serpin Pharma, Gazprom Neft, Kazan Federal University, US Davis etc.

**EXPORT GEOGRAPHY**

Russia, Western and Eastern Europe, USA, Canada, Israel, China

**FITURED PRODUCTS**



Ultrafiltration and Concentration System developed in collaboration with US Davis.



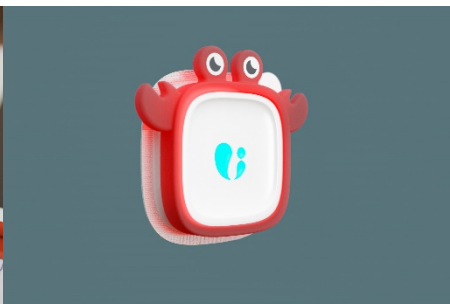
A miniaturized electrocardiograph for detecting heart rate deviations.



A tabletop set that includes a situational-ECG device, a device for body temperature measurements and a premium stylish pen.



A small ECG Patch that functionally replaces bulky Holter monitoring devices.



The prototype of wireless electronic thermometer with special silicone case for children.



The prototypes of MIRCOD medical devices.



*Denis  
Chumakov*

Chief Executive Officer

#### TYPE OF BUSINESS

*Healthcare information technology and systems integration*

#### CONTACT DETAILS

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#### POTENTIAL PARTNERS

*Healthcare facilities (hospitals, clinics, laboratories)  
Federal, regional and municipal authorities  
Insurance companies  
Health software vendors & systems integrators  
IT Hardware providers  
Telecommunication companies*

#### INTERNATIONAL BUSINESS MANAGER

*Andrey  
Dyukov  
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#### KEY FACTS

Privately-owned independent software developer and systems integrator based in Saint-Petersburg. Was founded in 2020 as a successor of the Healthcare division of Netrika Group. Since 2011, the team has completed over 280 contracts in 20 regions of Russia. Netrika Healthcare employs over 110 people.

#### GENERAL INFORMATION

N3.Healthcare is an e-health integration platform that connects healthcare information systems through application programming interfaces (API) based on HL7 FHIR to exchange information about patients. N3.Healthcare has 14 modules that cover core regional healthcare processes including electronic appointment scheduling, integrated electronic medical record, laboratory data exchange, diagnostic imaging exchange, patient referral management, master patient index, business intelligence, terminology management system.

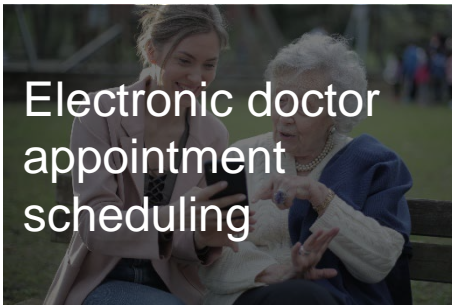
N3.Healthcare provides standardized data exchange between local and national-level information systems, as well as between healthcare facilities, regional governments and federal authorities. Exchange protocols are based on HL7 FHIR®.

We use web technologies and international standards to build an open network where health care providers interact. We use HL7 FHIR to ensure semantic interoperability and IHE profiles to build business processes. Access control is provided by distributed authentication mechanisms (standards: OpenID + JWT, RFC 7519), and policies-based authorization (aka ABAC, using standards: XACML, OAuth 2.0, JWT). Legitimacy of data-exchange is ensured by using EDS.

#### EXPORT GEOGRAPHY

*Not exported to other countries*

#### FITURED PRODUCTS



### Electronic doctor appointment scheduling

The service is a single point of access for all information systems involved in appointment booking. Hospital information systems, call centers, apps and portals.



### Laboratory information exchange

Test orders and results can be passed between clinics and labs via a standardized application programming interface,



### Consolidated Electronic Health Record

Provides continuity of care across healthcare institutions, facilitates access to medical records.

## HEAD

SVETLANA  
SOKOLOVA

CEO

## TYPE OF BUSINESS

Linguistic IT-solutions development, machine translation, artificial intelligence.

## CONTACT DETAILS

17E Uralskaya str. building 3, 199155, St. Petersburg  
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+7 812 655-00-21  
[corporate@promt.ru](mailto:corporate@promt.ru)

## POTENTIAL PARTNERS

State structures, industrial enterprises, universities, medical and pharmaceutical companies.

## INTERNATIONAL BUSINESS MANAGER

NICK  
PIROGOV  
Head of Corporate Sales Department  
+7 495 580-48-48  
+7 812 655-03-50  
[nickolay.pirogov@promt.com](mailto:nickolay.pirogov@promt.com)

## KEY FACTS

PROMT LLC was founded in 1991, its name is an abbreviation of PROject Machine Translation. PROMT has a team of highly qualified programmers and linguists who create software that is renowned all over the world. Company has offices in Russia (Moscow and St. Petersburg), the USA (San Francisco) and Germany (Hamburg).

PROMT technologies are used by such companies as PTC, PayPal, Russian Railways, TripAdvisor, Lukoil, BOSCH and STADA. The company works with partners around the world: Chuanhow Technologies (China), Crosslanguage Inc. (Japan), Softissimo (France) and others.

## EXPORT GEOGRAPHY

Germany, France, USA, Canada, Japan,

## GENERAL INFORMATION

PROMT is the leading Russian developer of linguistic IT solutions for corporate clients and individuals:

- One of the few MT (machine translation) software vendors from Europe and one of the TOP-10 companies globally
  - The leader in the Russian and German retail MT software market
  - More than 30 years of experience of MT software development and implementation
  - Thousands of corporate clients all over the world, some of them: NASA, SAP, PayPal, PTC, Central bank of Russia, Gazprom, Lycoil, Amadeus
- Unique R&D team and state-of-the-art technology:
- Best MT quality for general texts like news as well as for large corporate clients content
  - Company's translation technology has won numerous international awards for quality and usability (IDC, Cnews, PC Magazine, WMT/ACL, etc.)

## FITURED PRODUCTS

**PROMT Neural Translation Server**

Enterprise-level server solution based on the latest achievement in AI

- High quality of translation for the most difficult languages
- Compliance with security requirements

- Seamless integration with your business
- Optimal cost of ownership
- Flexible deployment

**PROMT Professional Neural**

Reliable business solution for securely translating documents, emails and messages

- Translation for any tasks
- Successful correspondence with customers and partners

- Translation of Documents with Just One Click
- Translation based on industry and corporate specifics

MORE INFO [Promo video](#)

## HEAD



*Sergey Ozhegov  
CEO of SearchInform*

## TYPE OF BUSINESS

*Software development of information security and risk management solutions.*

## CONTACT DETAILS

*Address: 121069, Russian Federation, Moscow, Skaterniy pereulok, 8/1, building 1, room 1  
Tel.: +7 (495) 721-84-06  
Email: [info@searchinform.ru](mailto:info@searchinform.ru)*

## POTENTIAL PARTNERS

*All major sectors of the economy, including online commerce, healthcare and others.*

## INTERNATIONAL BUSINESS MANAGER

*Alexey Pinchuk  
Chief Business Development Officer  
Email: [a.pinchuk@searchinform.com](mailto:a.pinchuk@searchinform.com)  
t: +7 495 721-84-06*

## KEY FACTS

*SearchInform is one of the leading risk management product developers. 1995 entered the market.*

- SearchInform is one of the leading risk management product developers*
- 18 branches and representative offices worldwide*
- More than 3 000 customers in 20+ countries*
- More than 2 000 000 PC are guarded by the SearchInform products*

## GENERAL INFORMATION

*SearchInform is a software developer of information security solutions, which are aimed to protect databases, trade secrets, customer information, and other sensitive information from insider threats.*

*SearchInform products facilitate regulatory compliance simplifying conformity to basic requirements of privacy-related law, including GDPR.*

*In 2017 the SearchInform solution was included in Gartner Magic Quadrant.*

*The company actively presents its solutions on the international market. In 2018, SearchInform opened branches in Brazil and South Africa. In 2019, the company entered the markets of India and Indonesia. Along with that, the company conducts a series of Road Shows in Latin America, South Africa, the Middle East, and the North Africa region.*

*More than 3000 companies across all major economic domains, including retail, construction, telecommunications, industry, transport, etc., count on SearchInform regarding efficient holistic risk management solution defending against ever-improving threats.*

*The customers are The Dixie Group, Kaspersky Lab, Moscow Interbank Currency Exchange, En + Group, MTS, DEFA Group, etc.*

## EXPORT GEOGRAPHY

*22 countries, including Malaysia, Spain, Brazil, Ecuador, the United Arab Emirates, etc.*

## FITURED PRODUCTS



*SearchInform DLP. Monitors all popular data transfer channels, analyzes information, detects and prevents violations, provides reports.*



*SearchInform Risk Monitor. Neutralizes the human factor and protects a company from all types of fraud and internal incidents.*



*SearchInform FileAuditor. A DCAP-solution for automated file system audit, search for access violations and monitoring changes to critical data.*



*MSSP DLP as a Service. Complete data protection for organizations that lack the resources and skills.*



*Cloud solutions. Data protection with no need to purchase a server. A cloud-based solution for information security risk control.*



*SearchInform SIEM. Collects and processes events from different sources, discovers threats, and alerts the designated info-security staff.*

**HEAD**



Anatoly  
Bokov  
CEO

**TYPE OF BUSINESS**

Biometric fingerprint identification systems.  
Method of identification, algorithms, software and hardware solutions.

**CONTACT DETAILS**

456320, Miass, 1,-2 Ilmen-Tau Str.  
Tel. +7 3513 530677  
E-mail. [sonda@sonda-tech.com](mailto:sonda@sonda-tech.com)

**POTENTIAL PARTNERS**

Government Agencies, Law Enforcement  
Authorities, Ministry of Internal Affairs, Ministry of  
Defense, Border Service, Migration Service

**INTERNATIONAL BUSINESS MANAGER**

Nickolay  
Churilov  
Sales Director  
Tel. +7 3513 530677  
E-mail. [churilov@sonda-tech.com](mailto:churilov@sonda-tech.com)

**KEY FACTS**

Year of foundation: 1991  
Sonda has been developing biometric fingerprint  
identification systems for more than 30 years.

In 2012 Sonda Pro became a resident of the  
Scolkovo fund. Today Sonda have the Russian  
Technology Corporation investments.  
Today Sonda is justly in the top five of world leaders  
and the leading brand in Russia.  
64 patents for biometric developments: method of  
identification, algorithms, software and hardware  
solutions. 12 software products registered in the  
Federal Service for Intellectual Property, Patents  
and Trademarks. International awards, diplomas  
and certificates. 26 employees, including 1 Doctors  
and 3 PhD in Technical Sciences.

**EXPORT GEOGRAPHY**

Indonesia, Syria, Guinea, China, Uzbekistan,  
Kyrgyzstan, Uruguay.

**GENERAL INFORMATION**

**PRODUCTS AND TECHNOLOGIES**

The Rapid ID system for identification of a person by fingerprint matching in multi-million databases. Access to DB from any computer via Internet or from any mobile police terminal. Technology is based on the special accelerating algorithms, advanced data structure and unique templates. Databases are formed by importing fingerprints from any system of any producer using international data-sharing protocols ANSI / NIST of FBI and Interpol versions.

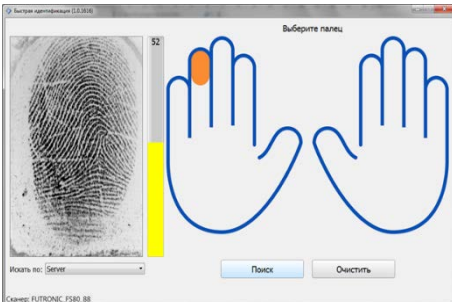
**PROVEN ADVANTAGES OF THE TECHNOLOGY**

Sonda's algorithms have greater accuracy in matching enrolled and flat fingerprints due to tolerance to nonlinear deformation, scaling, translations and rotations of fingerprints. Special accelerating algorithms under the same conditions use several fold less expensive matchers. The release was tested at the US National Inst. of Standards & Technology. According to the tests results Sonda entered the top five leaders.

**IMPLEMENTATION**

The MIA of Russia deployed the multi-purpose biometric identification system of citizens on the basis of Sonda AFIS technology. DB size - over 120 M records.  
In Indonesia Sonda technology is used in a major nationwide multi-purpose identification system with DB of 150 million records.  
In the Republic of Guinea (Africa) AFIS Sonda is used to avoid attempts to re-register and re-vote during the election campaigns. DB size - 6.5 million of records.  
The Forensic application of AFIS Sonda is successfully operating in many countries.

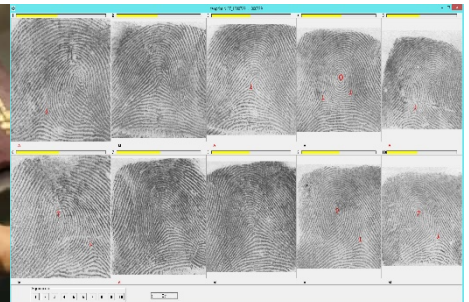
**FITURED PRODUCTS**



Sonda AFIS  
Automated Fingerprint Identification System



Sonda RID  
Rapid Identification System on multi-million  
databases.



Sonda SDK  
Developers' Modules for creating biometric  
identification systems.



Biometric fingerprint Scanners and Terminals



Sonda Pay  
Fingerprint Payment System



Biometric Access Control

HEAD



*Dmitriy Odintsov*  
Chief Executive Officer

TYPE OF BUSINESS

Video conferencing software  
Video conferencing hardware  
Telecommunications  
Collaboration software  
Smart Workplace

CONTACT DETAILS

105094, Moscow, Semyonovsky Val, 10 A.  
Tel: +7 (495) 698-60-66  
E-mail: [m@trueconf.ru](mailto:m@trueconf.ru)

POTENTIAL PARTNERS

Governmental organizations  
Healthcare  
Banks & Finance  
Education  
Business and Industry

INTERNATIONAL BUSINESS MANAGER

Rudolf  
Kotlyar  
Head of Channel Partnerships  
Tel: +7 (495) 698-60-67 (ext.532)  
E-mail: [rudolf@trueconf.com](mailto:rudolf@trueconf.com)

KEY FACTS

TrueConf is a Russian company that works in the field of video conferencing and produces software-based products and equipment for video conferencing and unified communications. The company's top-notch applications are designed for usage in conference or meeting rooms, at workplaces, and on mobile devices.

Institutional-legal form: limited liability company

Year of foundation: 2010

Number of Employees: 340 employees (as of August, 2021)

EXPORT GEOGRAPHY

Europe, South and North America, Asia, Africa, Australia

GENERAL INFORMATION

TrueConf is a leader in enterprise video conferencing and collaboration in Eastern Europe. We help businesses transform the way their companies work and bring their teams together to get more work done. Our mission is to deliver secure and easy-to-use video collaboration technology to our users, no matter where they are or what device they're using.

**TECHNOLOGICAL EXPERTISE OF THE COMPANY.** Our award-winning 4K video conferencing software connects desktops, mobiles, phones, conference room systems and third-party video conferencing services across your entire organization. Our solution is installed instantly and deployed in 15 minutes in your company's network, while your employees enjoy high-quality video conferencing from any device - Windows, macOS, Linux, iOS, Android, Android TV or browsers.

**REALIZED PROJECTS.** Our portfolio includes tens of thousands of successful deployments for government, education, financial institutions, and SMBs all around the world. What is more impressive, tens of thousands of organizations are using the free version of TrueConf video conferencing software server every day.

**PRODUCTION FACILITIES.** The company's research and development center is located in its Moscow office, and employs more than 300 highly qualified specialists. According to the TAdviser analytical agency, TrueConf is the major player in the Russian market of video conferencing solutions.

**PARTNERS AND CUSTOMERS.** TrueConf extensive partner network accounts for more than 1,200 system integrators all over the world which help consumers implement various video conferencing projects and provide high-quality technical support. The most famous customers are Bhutan government, Malaysian Armed Forces, SpaceX, Gazprom, Peel Regional Police, Toshiba, Czech Television, Bank Asia, etc.

FIGURED PRODUCTS



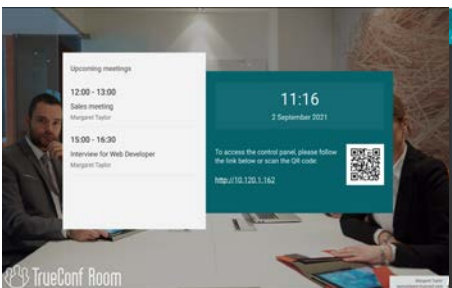
TrueConf Server is a powerful software server that enables to host video conferences with up to 1.000 participants and 36 on-screen participants.



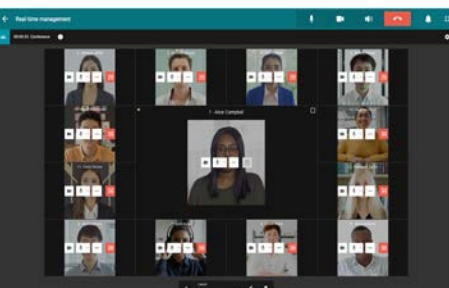
100% security and data privacy: deploys on-prem or to private cloud for full control of data, AES-256 bit encryption and other security features.



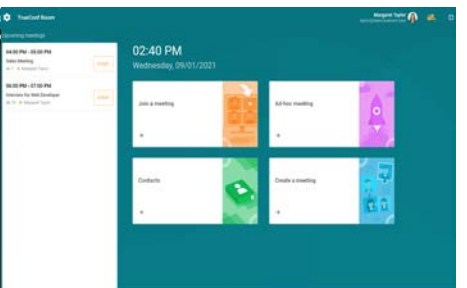
4K Ultra HD Video Conferencing Quality, cross-platform client applications. convenient tools for collaboration and flexible administration.



TrueConf Room is PC software to equip huddle rooms with 4K video conferencing capabilities with just a simple PC.



TrueConf Room lets you choose the video layout to be displayed on the screen in your meeting room — right from your smartphone, tablet or laptop



TrueConf Room also offers secure authorization modes, multiple screen support, slideshow, HDMI sharing content and many other highlights.

MORE INFO: [About TrueConf company](#), [TrueConf Media Kit](#), [TrueConf Products](#), [TrueConf Portfolio](#), [TrueConf clients and testimonials](#)

**HEAD**



Andrew  
Sviridenko  
  
Founder and CEO

**TYPE OF BUSINESS**

UC software development  
Video conferences on PC and mobile  
Enterprise communication systems

**CONTACT DETAILS**

115114 , 1<sup>st</sup> Derbenevsky per., 5  
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+7 499 995 23 85  
[sales@videomost.com](mailto:sales@videomost.com)

**POTENTIAL PARTNERS**

Service providers  
System integrators  
Software developers  
Telecom operators

**INTERNATIONAL BUSINESS MANAGER**

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[Kravchenko@spiritdsp.com](mailto:Kravchenko@spiritdsp.com)

**KEY FACTS**

SPIRIT DSP was established in 1992. Our innovative carrier-grade voice and video software platforms are licensed across the globe to governments, corporate, carrier, OEMs customers, and to software developers. SPIRIT DSP software platforms serve more than 1 billion people in over 100 countries. SPIRIT DSP's software products have been licensed by Apple, Adobe, ARM, AT&T, Avaya, Blizzard, BroadSoft, BT, China Mobile, Dialogic, Ericsson, HP, HTC, Huawei, Korea Telecom, Kyocera, LG U+, Mavenir, Mitel, Microsoft, NEC, Oracle, Polycom, Reliance Jio, Samsung, Skype, Texas Instruments, Toshiba, Viber, ZTE and over 250 others.

**EXPORT GEOGRAPHY**

USA, Japan, Vietnam, India, Indonesia

**GENERAL INFORMATION**

SPIRIT product VideoMost is enterprise-grade software video conferencing server – it is like Zoom, but self-hosted video conferencing server and available for licensing at a fraction of competitors cloud prices.

- VideoMost is a powerful and secure enterprise-grade communication platform to enable people team work from any device / any network.
- 300 video participants in a conference room with extensive collaboration tools, including docs and screen sharing, whiteboard, mobile messenger, polls and more.
- A single VideoMost scalable server software handles up to 500 concurrent video ports on a commodity \$2K Intel PC platform

SPIRIT offers VideoMost for white-label licensing and allows service providers and software vendors to offer video conferencing services under their own brand and billing with immediate time-to-market.

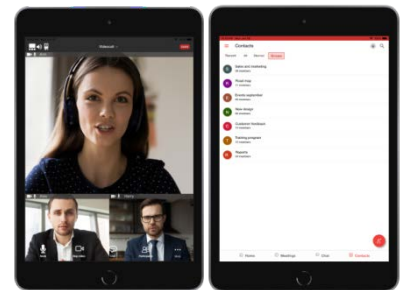
**FITURED PRODUCTS**



VideoMost Web and Desktop Client for Windows, Mac, Linux



VideoMost Mobile Apps for iOS and Android smartphones



VideoMost Mobile Apps for iOS and Android tablets



VideoMost collaboration tools: content sharing, whiteboard, mobile messenger, polls and more.



VideoMost integration with SIP/H.323 video conferencing hardware terminals



VideoMost for large video conferences and webinars



<https://russoft.org/en/>